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Magazine for Navy Recruiters October 2001

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October 2001

Volume 50

Number 10

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Navy Recruiter

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Navy Recruiter, the official publication of the Commander, Navy Recruiting Command is printed commercially with appropriated funds in accordance with Department of the Navy Publication and Printing Regulations (P-35). This publication does not necessarily reflect the official views of the Department of Defense. All photographs, unless otherwise stated, are official U.S. Navy photos.

Navy Recruiter magazine encourages the submission of "Letters to the Editor" expressing the opinions of individuals in the Navy Recruiting community. All submissions must be signed. Names will be withheld upon request and will remain confidential.

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From the Top

Wrapping Up FY01 Gearing Up for FY02

s I write this column, some three and a half weeks before we close out FY01, I'm encouraged by the tremendous strides Navy Recruiting has made over the past 12 months. Barring any unforeseen glitches in September, we expect to meet our FY01 accession goal of more than 52,000 recruits. Your continuing efforts have helped narrow gapped enlisted billets in the fleet to about 5,000 — a substantial improvement from the more than 15,500 gapped billets this time last year. Officer programs also are growing healthier, with significant gains in nuclear, aviator, and chaplain recruiting, just to name a few.

Looking back over FY01 reveals several important milestones. In August, for the first time in two and a half years, we exceeded our monthly new contract objective, writing 5,194 contracts against a goal of 5,173. Within that notable August accomplishment, each of our four regions made their individual goals, demonstrating once again that teamwork is the key to success. We achieved spectacular successes in March, when we found more than a thousand inmonth shippers, and in July when 7,168 new Sailors were shipped to boot camp. Every single one of you — military and civilian — who make up this team we know as Navy Recruiting played a role in our FY 01 achievements.

We have achieved significant positive momentum that must be sustained as we prepare to enter the new fiscal year. True teamwork between all of us in Navy Recruiting Command, Recruit Training Command Great Lakes, our nationwide MEPS network, Navy A schools, and the fleet is the foundation that must be established in order to extend our successes. It is imperative that we continue to get the right number and the right mix of top-notch Sailors to the fleet at the right time.

Challenges await us in the coming months as we strive to meet FY02 goals. Some specific ratings continue to experience chronic shortfalls; the increasing percentage of high school graduates who head off to college means that we need to target the college drop out and stop out markets for prospects with the



potential to be quality Sailors. In the months ahead, we must focus on taking care of the young men and women that are in the Delayed Entry Pool. You have spent a great deal of time to convince these people to agree to join the Navy. Now we must provide "service after the sale" to them <u>and</u> their families to ensure that they will actually ship to boot camp.

The FY02 accession goal is currently set at 53,000 — the new contract objective for this year is 56,500. This is a level achievable by <u>every</u> district. One advantage in our FY02 strategy is an enlistment bonus plan that covers the entire year, not just the FMAM months. Achieving this NCO will improve our DEP posture at the end of the fiscal year to levels approaching 40 percent.

Plans also call for the first quarter of the new fiscal year to end with a reduced accession goal in December — the goal of 2,160 is 20% less than that of December 2000. I have also directed a substantial reduction (at least 33 percent lower than last year) in the new contract objective goal for December. Those reductions were coordinated with the Recruit Training Command and A school schedulers to allow each of you some well-earned time off over the holidays to spend with family and friends.

Well done to each and every one of you who have gone the extra mile to ensure the success of our recruiting mission in FY 01. I am very, very proud of what you have accomplished. **NR**



Navy Recruiting Command Master Chief CNOMC(SW) Kenneth W. Cromer

CROMER'S CORNER

Ensuring a smooth transition from Delayed Entry Program
Personnel (DEPper) to Sailor is a critical leadership responsibility shared by every Navy recruiter.
The foundation for that transition is a nurturing of the applicant-recruiter relationship established prior to the recruit's enlistment. I want to share a few thoughts with you on DEP leadership from the perspective of a command master chief.

Leading your DEPpers effectively is, in reality, not that different than leading junior Sailors in the fleet. The objectives are the same—motivation to optimize performance and retention of individual Sailors. And, as in the fleet, the core of this is the mentoring relationship established and maintained between recruiter and recruit.

A number of specific events provide the framework within which the transition from new DEPper to Sailor occurs. Each

event revolves around transitioning the DEPper, as an individual shipmate, to the Navy team.

DEPpers, as well as their families, must feel that their recruiter has a genuine interest in their smooth transition to the Navy team. The 72-hour indoctrination is the most critical step in DEP leadership. Why is this so critical?

The DEPper's significant others have a substantial stake in and influence the decisions and successes of the recruit. The DEPper's family is confident and proud that the decision to join was a good decision that will make the recruit successful. The 72-hour indoctrination reconfirms that decision and establishes your role as the personal mentor who is helping the recruit achieve that success.

The monthly contacts between you and your DEPper, your mentoring contacts,

provide a continuance of the mentoring relationship established at the 72-hour indoctrination. A common leadership mistake is shifting focus completely toward Recruit Training Command (RTC) preparation, eligibility and referrals. These are important, but they should be "added to," not "substituted for," mentoring. If we forget the motivations of primary importance to the DEPper, we also can soon forget holding the recruit's interest.

The same motives that caused the recruit to select the Navy are the keys to continued motivation. Mentoring sessions must center on the needs and desires of the DEPper. Discussing the DEPper's goals, and assisting the DEPper in understanding how he or she will attain those goals through Navy opportunities and benefits, are the centerpiece of effective mentoring.

Lastly, your DEPper must take pride in his or her decision to join the Navy Team. The DEPper is now a member of the greatest Navy in the world, an elite group with high standards. They should understand the basics of Navy core values - what honor, courage and commitment mean. The DEPper is now a representative of the United States Navy and a personal shipmate.

These few, simple elements are the keys to leadership, in the fleet or in DEP. Your recruits are not that different from you. If they can see a "success goal," believe it is attainable, and achieve a sense of pride in belonging to our team — they will remain motivated. Your greatest leadership role is instilling the trust that you have a genuine interest in their smooth transition to the Navy team, and then delivering! **NR**

UNITED FRONT

What DEP Slope Means for Recruiting

Story by JO3 Chris Conklin Associate Editor, Navy Recruiter Magazine

Navy Recruiting Command has implemented a new system for setting accession goals for its regions and districts across the nation. The new structure will essentially transform the recruiting field of 31 Navy Recruiting Districts (NRDs) into one unit focused on meeting the sole Navy accession mission.

The new system is called Delayed Entry Program (DEP) Slope Target (DST). This policy went into effect June 1, and the purpose is to ensure national accession goals are met. Under the new method, regions and NRDS will no longer be assigned monthly or annual goals. In their place, the nation will have one overall goal. Each region and district will be assigned a monthly DST placement profile intended to achieve the nationwide DEP slope target of 100 percent, 90 percent, 80 percent and 70 percent for a rolling four-month period.

To maximize the effect of DST, Navy Recruiting as a whole must achieve four incremental goals:

- · In-month shipping
- · Placement based on assigned DST
- · Hard number of work force contracts
- · New Contract Attainment (NCA)

"District and national goals were not in line with each other and sometimes conflicted," said NCCM (SS) Joe Mergel, Navy Recruiting Command's Chief Recruiter. "Some districts may have already made the in-month goal, while the

nation needed to find more people to ship to Recruit Training Command (RTC). Meanwhile, the district that had already made its goal for that month started to concentrate on the next month, even if the nation had not met goal."

DST will change that. Now, recruiters will just recruit Sailors. The classifiers will fill contracts based on what the nation needs, not on what their district is allotted. DST will not affect the Recruiter Incentive System currently in place.

"DST is a placement mechanism at the district and region level," said Mergel. "The most important contributor in this process is the ever-important classifier. Recruiters are asked to find as many qualified people as they can and maintain their workforce mix. Recruiters need to sell, prepare and brief their workforce applicants to be ready to go to RTC within a three-month time frame. The classifiers are then responsible for ensuring they are placing the applicants effectively to attain national accession goals and maintain DST," Mergel added.

The new program is already making a difference. Beginning in June, the overall new contract production has improved 8 percent, and four-month placement has improved by 9 percent during the same time period. According to Mergel, these increases demonstrate DST is freeing recruiters to recruit, and classifiers are doing their job placing applicants where the Navy needs them. **NR**

DIVERSITY:

The New Face of Recruiting is Here

Story by JO2 Bashon W. Mann,

Editor, Navy Recruiter Magazine

Across the nation, Navy recruiters go to work each day determined to do more of what they did the day before: recruit quality young men and women into the Navy. Navy Recruiting Command's Diversity Programs office stands ready to help recruiters challenge the applicant market and increase production.

The role diversity programs plays in recruiting has grown tremendously over recent years as awareness of educational opportunities in the Navy and other services has increased. "We want to make sure that students see all the scholarship opportunities we have available, such as the Baccalaureate Degree Completion Program (BDCP) and the Nuclear Propulsion Officer Candidate (NUPOC) scholarship and cash bonus," said Head of Diversity Programs, CDR Kathy Contres.

"We provide extensive information so that people can make rational decisions about what they desire to do with their careers, and we want them to consider the Navy a viable option," added CWO3 Claborne Jennings, diversity programs officer.

Indeed, organizations such as the Society of Hispanic Professional Engineers (SHPE), the National Society of Black Engineers (NSBE), and the Society of Mexican American Engineers and Scientists (MAES) also benefit from the Navy presence during their annual conferences each year.

"These organizations arrange for the Navy to have prime space during their conventions," explained Contres. "They give us access to the students, which is a big plus, and the organizations endorse us as we endorse them, by asserting the Navy as a valuable place to work and grow."

The Diversity Programs office implements their strategy with help from each Navy Recruiting District (NRD). When a national conference is scheduled, the diversity team contacts the NRD responsible for that geographic area, explains the nature of the conference or career fair, and helps determine how many recruiters will be needed to support the event.

"We usually need from three to five recruiters per day, depending on whether the conference is directed toward officers or enlisted, or both," said Contres. "The more uniforms, the better; we want to own those conferences."

The diversity team takes full advantage of their attendance at conventions, not only by participating in the career fair, but also by conducting discipline-specific workshops that demonstrate the latest relevant aspects in which the Navy is involved. Such conferences present a great opportunity for recruiters to become a new and welcome face in the market, while also establishing themselves as a positive source of information for students considering career options.

Training recruiters to properly approach corporations, campuses and individuals at diversity conferences is extremely important. Matching recruiters to events is part of that training approach.

"We take people to each conference who are of the same ethnicity as the sponsoring convention we are attending," said Contres. "Our diverse group of recruiters reflects the Navy's diverse composition. We include as many different variations of the rank structure as possible. We bring senior officers to illustrate upward mobility, because essentially this is what we want for our people."

To be successful, there must be a connection between the recruiter and those potentially joining the ranks of the Navy. Recruiters must be effective in dealing with cultures other than their own.

Below: SEAL motivators talk with interested students during the BLACK EXPO in Baltimore, Md.



Above: Diversity Programs
Officers, LT Reginald
Williams and CWO3 Claborne
Jennings hand out RADS to
students during a
convention.

"We want recruiters to feel more comfortable entering Hispanic and African American communities," said Contres. "Generally, recruiters are not confortable going into communities whose cultures migh be foreign to them. I believe that if recruiters can meet the organization's centers of influence and exchange cards and points of view regarding career opportunities, then they will begin to feel more comfortable and gain confidence. Hopefully, that will translate into recruiters being more inclined to frequent schools and conferences with diverse membership. At the conclusion of Hispanic conferences, I've had recruiters tell me they used to feel uncomfortable going to Hispanic conferences because they thought everyone would be speaking Spanish. They were surprised to find that most of the people spoke English, and those who didn't (parents and grandparents) had a younger family member there to interpret for them. Of course, it bodes better for the Navy to have Spanish speaking recruiters at Hispanic events, but not every participating recruiter needs to speak Spanish."

On many college campuses across the country, recruiters are taking advantage of the diversity programs office through Campus Liaison Officers

(CLOs). From the University of Northern Iowa and Prairie View A&M in Texas, recruiters are finding a wellhead for officer program candidates.

"CLO's work on college campuses and are another avenue providing recruiters access to college professors or administrators; to open the door, if you will, to the campus," said Jennings.

"One of the prerequisites for being a CLO is to be well connected, both in the school and in the community," added Contres. "Recruiters haven't used the CLOs as much as they could. It is incumbent upon recruiters to keep in touch with CLOs – they are extremely valuable."

The Navy officer programs office has abundant resources for college students to explore. The job of Diversity Programs is to open doors for recruiters who can then advise potential applicants about Navy opportunities so they can make informed decisions on their futures.

"We'd like to see all the districts take advantage of this program, to diversify their landscape toward recruiting," said Contres. "There are a number of ways to make the recruiting job easier, if you seize what's around you." **NR**

Thrift Savings Plan Offers Greater Opportunity to Save for the Future

Story by Navy Personnel Command Public Affairs

Military members will soon have the opportunity to add to their retirement savings with the start of the Thrift Savings Plan (TSP) "open season" to begin this fall. "The Navy decided to participate in the Thrift Savings Plan because it is the right thing to do for our military members," said Chief of Naval Personnel. Vice Adm. Norb Ryan.

Any member of the uniformed services serving on active duty and any member of the Ready Reserve in any pay status may participate in the Thrift Savings Plan, a government retirement and investment program meant to encourage voluntary personal savings. TSP is not a replacement for the 20-year retirement plan already in place, but a supplemental investment plan similar to "401 K" plans offered by civilian corporations.

The "open season," when Sailors will be able to enroll, is 60 days long with the first scheduled "open season" to begin October 9, 2001 through December 8, 2001. Anyone already in the Navy that doesn't enroll during this period will have to wait for the next semi-annual 60-day "open season" to enroll. New accessions will be able to enroll during initial training. Active duty Sailors that take advantage of the initial enrollment season will begin to see TSP deposits from their pay account on January 1, 2002.

In the past, TSP investments were limited to 5 percent of base pay, but recent changes in TSP law has increased the base pay investment limit to 6 percent in 2001 with a 1 percent increase every year until 2006 when the cap is eliminated. IRS law limits annual tax-deferred contributions to \$10,500

in 2001. Non-taxable contributions from Combat Zone Tax Exempt Pay and Hazardous Pay are not subject to the \$10,500 limit, however, IRS law does impose a limit of 25 percent or \$35,000 (which ever is less).

Service members will have five investment options to choose from. They vary in associated risk and anticipated percentage earnings. Sailors should be reminded that the TSP is a retirement account and the money can't normally be withdrawn, without penalty, until you reach the specified age (currently 59 1/2) in TSP law. "I would encourage everyone who is financially able to take advantage of this initiative designed to help Sailors plan for their future," Rvan said. Like the civilian TSP program, military participation in TSP will be managed by the Federal Thrift

Investment Board. The Navy's role will be to help provide Sailors with information on the program, and to help them establish their initial TSP account through the appropriate personnel support office.

Once their account has been established, members will correspond directly with National Finance Center in New Orleans to monitor and make investment changes to their TSP account. For information on the Thrift Savings Plan and its benefits, go to the TSP web site at http://www.tsp.gov.

Service members
will also be receiving
forms and educational
materials to help them
make informed choices
during the open season.

Sailors Can Review Their Service Records Online at WWW.StayNavy.Navy.Mil

Story by Center for Career Development Public Affairs

Sailors can now update their performance summary records (PSR) and Officer Data Card (ODC) online at Navy Personnel Command's Center for Career Development website (www.staynavy.navy.mil).

This new service-leading feature provides service members instant access to their records via the Internet, and enables them to request changes and/or updates online.

"This feature accelerates the records verification process exponentially," said LT Murry Carter, Deputy Director, Records Support Branch (PERS-312).

Carter added that the feature greatly reduces the need for hard-copy mailouts of the service record, thereby saving the Navy hundreds of thousands of dollars in postage.

"We estimate that the Navy could save nearly \$450,000 in the next fiscal year by moving away from traditional direct mailing of ODCs, and PSRs'," said Carter.

The new online features will also eliminate hundreds of phone calls, e-mails and questions from the fleet about contents of the record. "We're reaching out to people with our services better and faster than ever before. This state-of-the art technology is definitely a win-win for every-body- for our Sailors and for our record support personnel," said Carter.

Carter said that record support personnel will now spend the time previously devoted to printing and mailing out the records to monitoring the online records review link on the Stay Navy website and collecting changes submitted electronically by service members.

"Instead of automatic annual mailing of ODCs' or receiving requests for the hard-copy PSR records, we're getting ODC email record changes via the web, also PSRs' block-by-block "helps" provides information to notify the appropriate office for corrections," said Carter.

Carter noted the positive changes taking place in his department and credits the new online feature. "We are very pleased with the fact that the new online records review feature allows us to provide impeccable levels of customer satisfaction in addition to customer service. The road ahead for us is to continue providing fast, effective service to the fleet and to remain an integral part of every Sailor's career management focus," he added.

Sailors can access their records through the Center for Career Development's website. To access your record online or for more information, visit CCD's website at www.staynavy.navy.mil, or contact the PERS-312 team at (901) 874-3351. **NR**

NRD Omaha Takes the RAGBRAI Challenge

Seven days. Six nights. 500 miles. Ten bikes. Six Jars of Icy Hot.

Story by LTJG Jessie Burns NRD Omaha Public Affairs

Team Navy, comprised of 10 bicycle riders from Navy Recruiting District (NRD) Omaha, Neb., participated in the Register's Annual Great Bike Ride Across Iowa (RAGBRAI) XXVIX this past summer. The challenge is to ride 500 miles across the great rolling hills of Iowa over a sevenday period, passing through more than 40 towns in America's "Heartland." Why would 13,000 people want to spend their vacations in the Iowa summer heat? Just letting the good times roll, so to speak.

Towns along the route were lined with locals cheering the riders on, offering refreshments and entertainment, while every campsite had a major fair that included live bands, karaoke tents, and good "farm fresh eats."

To understand RAGBRAI, you have to understand the rider. RAGBRAI has a clear dichotomy in rider types. The "avid" rider is one who prepares for months, carefully logging miles and speed averages, and knows cool words like,



Team Navy riders led by (Ret.) Capt. Beach Carre, cruise through lowa on a hot July day.

"recumbent." For avid riders, RAGBRAI produces a very simple routine: They pack up at 5 a.m., load up on powerbars and hydroxycut, and hit the road usually arriving at noon or shortly thereafter — a modus operandi that would make even Lance Armstrong proud. On the flip side of cycling is the "non-avid" rider, whose preparation for RAGBRAI includes buying extra pads for his bike shorts and an air mattress.

Led by a retired Supply Corps captain,

Team Navy started out strong after the RAGBRAI dedication in Sioux City, Neb. Each day, the riders and support personnel stopped at the halfwaypoint, where "Team Navy" spoke with spectators and residents about Navy opportunities while handing out recruiting assistance devices (RADs). The big recruiting push took place at the overnight stopping points, where those who wanted to learn more about Navy opportunities were asked to

provide detailed information so a local recruiter could contact them.

The team was graced with cool weather and a few rolling hills. By the fourth day, the riders were beginning to feel the affects of the weather and began to rest more often. The final morning, most everyone had recovered and was back on the road for the last 60 miles (downhill) to the finish line in Muskateen, Iowa.

Over the course of seven days and six

nights, the team rode 500 miles through more than 40 towns, camped in six different backvards, and interacted with thousands of riders. RAGBRAI proved to be a great opportunity to increase Navy awareness, and this year produced more than 150 enlisted and officer leads, as well as countless number of new friends and Navy supporters. Those numbers will certainly continue to climb as Navy's participation in RAGBRAI continues in the future. NR

Navy "Accelerates" with Graham Motor Sports

Story by Fred Kerner, JOC(AW) USN (Ret) NRD Ohio Public Affairs

Navy Recruiting District (NRD) Ohio recently participated in the International Hot Rod Association (IHRA) MOPAR Parts World Nationals at Norwalk Raceway Park in Norwalk, Ohio. NRD Ohio recruiters were there to promote the Navy at the official kickoff event featuring the district's latest weapon in the Navy's recruiting effort—a 1991 Chevy Corvette Super Rod Dragster, owned and raced by Don Graham Motorsports, a world-class racing organization.

A crowd in excess of 100,000 gathered to watch drivers from all over the United States and several foreign countries compete for titles in 14 Sportsman and Pro events, including the Pro Stock, Funny Car, Nitro Harley Davidson, Super Rod, and Top Fuel Dragster competitions.

NRD Ohio has teamed up with Willard, Ohio, based Don Graham Motorsports to bring the Navy's "Accelerate Your Life" logo into full motion.

Don Graham and his 1991 Chevy Corvette are well known around the IHRA racing circuit. Graham amassed enough points to finish third in the world in IHRA standings in 2000.

Chief Petty Officer
Sheldon Cary, recruiter—in-charge
(RINC) of Navy Recruiting
Station (NRS) Norwalk, spends
much of his off-duty time as part
of the pit crew for Graham.

"Chief Petty Officer (Richard) Winland (NRD Ohio LEADS Supervisor) asked me what we

could do to promote the Navy in the Norwalk area," said Cary. Cary suggested approaching Graham about putting a Navy logo on his racecar.

"I knew it would definitely create some exposure for us," Cary said. After checking the legal aspects with Navy Recruiting Command, Winland and Cary got together with a local graphics artist, and NRD Ohio and Don Graham Motorsports were in business.

"The sponsorship of the car and future events will cost us approximately \$10,000 over the next 14 months," said Winland, "and our cost per qualified lead should be well below the national average."

NRD Ohio will be getting much more exposure throughout



AO1(NAC/AW) Robert Kinney, NRS Elyria, Ohio (left) and NC1(SW) Algernon lggins, NRS Lorain, Ohio (center) pose with Don Graham and his Navy car.

the IHRA racing circuit. National events are televised on The Nashville Network (TNN) on Saturday afternoons.

"Our presence at each event is promoted with direct mail, and our recruiters and LEADS staff will work the recruiting booth," Winland said.

There are 24 national and divisional IHRA events around the country each year, and Graham intends to race in many of them. Graham competes in the Super Rod Class. The cars competing in this class are categorized by how fast it takes them to complete a quarter mile. Cars in the Super Rod Class must run as close to 9.90 seconds as possible while speeds reach more than 150 miles per hour.

Graham has a number of titles to his credit. He was the 2000 champion at the Winter IHRA Nationals at Darlington, S.C., raceway, and the 2000 runner-up at the IHRA competition in Rockingham, N.C. He's also won a number of divisional titles over the last several years, moving from 20th to 10th to 3rd in the overall IHRA standings.

"I have a soft spot in my heart for the Navy," explained Graham. "My dad was a Sailor [on a destroyer] during World War II. When Cary asked me if the Navy could sponsor my car to help with recruiting, I didn't hesitate."

Local recruiters are already reaping some of the benefits. Many of the drivers at the IHRA competition in Norwalk spoke glowingly of Don Graham's new logo. The car definitely caught the eye of many teenagers who attended the weekend race. NRD Ohio LEADS department collected more than 50 new local leads and about 30 leads for other recruiting districts during the Norwalk event.

"I look forward to a long and mutually beneficial partnership between the Navy and Graham Motorsports," remarked CDR Heidi Kallio, NRD Ohio's commanding officer. "I hope this expands into something really good," echoed Graham. "I really want to help the recruiters sell the Navy, and I can't think of a better way to do it."

Citing the close parallel between top competition in motor sports and the skills, teamwork and coordination required to run a Navy ship or aircraft squadron, CDR Burt Palmer, executive officer of NRD Ohio, was impressed by the emphasis IHRA places on core values, safety and sportsmanship.

"It's a great fit and sends the same message we try to communicate in our 'Accelerate Your Life' message," Palmer said. **NR**

DOD Targets ECSTASY

Story by Jim Garamone American Forces Press Service

"Ecstasy" is the fastest growing abused drug in the United States, and the military is taking steps to ensure it doesn't endanger service members.

Ecstasy — chemical name 3, 4-methylenedioxymethamphetamine — is also called "X," "XTC," "Clarity," "Essence" "Adam," "Lover's Speed" and "Hug Drug" on the street. A drug with no known medical use, its abuse has exploded among young people, especially those between 18 and 21. Federal authorities seized 49,000 Ecstasy pills in 1997 — but more than 900,000 just two years later.

DoD officials said 1,070 cases of Ecstasy abuse in fiscal 2000 accounted for 5.6 percent of all positives in the DoD urinalysis program. This puts Ecstasy behind marijuana, cocaine and methamphetamine as the most abused drugs in the military.

"This is a problem in the civilian world," said Deborah Rosenblum, principal director for counternarcotics.

"Anything that is as popular, in vogue — where there are misconceptions about it — in the civilian world, we certainly take note of it from a recruiting and readiness perspective."

Abuses in fiscal 2001 have slowed, officials said.

Rosenblum said contributing factors are education efforts by the services and members' growing awareness that the urine test can detect Ecstasy use.

DoD plans changes in test protocols — weekend testing, for example, she noted. The services will also work together to see what messages resonate with service members and what tactics seem to work, she said. Ecstasy is dangerous. Findings of a primate study announced at a mid-July research conference in Bethesda, Md., indicated monkeys given the human equivalent of four daily doses of Ecstasy showed brain damage and behavioral changes two weeks and 18 months after the "binge." The effects noted are consistent with those observed in humans — memory loss and acute depression, among others.

Overall, the DoD counterdrug effort has been successful. In 1980, surveys showed 28 percent of service members said they had abused an illegal drug in the last month. The 1998 survey put that number at 2.7 percent. The department currently tests for marijuana, cocaine and amphetamines, which include Ecstasy. It also tests for opiates, PCP, barbiturates and LSD. The department will test for other drugs as the need arises, officials said. **NR**



Got a tough question about Recruit Training Command?

For up-to-date information about Recruit Training Command, visit www.ntcpao.com/rtc.htm.

Best Stations in the Nation

For the Month August

NRS Duluth NRS Dublin NRS North Columbus NRS Greenville NRS Cartersville NRS South Dekalb NRS S.W. Atlanta NRS Stone Mountain NRS Augusta NRS Milledgeville

NRS Macon NRD Buffalo NRS Cheektowaga NRS Batavia NRS Tonawanda NRS Hamburg NRS Canandaigua

NRS Lockport NRS Henrietta NRS Oswego NRS New Hartford NRS Rome

NRS Danbury NRS Peekskill NRS Watertown NRS Bridgeport NRS Bristol

NRS Middletown NRS New Haven NRS Waterbury

NRD Chicago NRS Evergreen Park

NRS Harvey NRS Glendale Heights NRS Joliet NRS Champaign NRS Peru

NRS Evanston NRS Chicago Heights NRS Sterling

NRS Aurora NRS Pekin NRS Peoria NRS Bloomington NRS Burlington NRS Capitol Drive

NRS Janesville **NRD Dallas** NRS Altus

NRS Plano NRS Shawnee NRS Grapevine NRS Oak Cliff NRS Tyler NRS Irving

NRS Cleburne NRS Desoto NRS Garland NRS Norman NRS Carrollton

NRS Hurst NRS C. Fort Worth

NRS Seminary

NRS Arlington NRS Pleasant Grove NRS Sherman NRS N. Oklahoma

NRS Duncan NRS Athens NRS Corsicana NRS Greenville NRS Mt. Pleasant **NRS Paris** NRS Denton

NRS Brownwood NRS Waco NRS Mesquite NRS Richardson

NRD Denver NRS Golden NRS Liberal NRS Greelev NRD Houston NRS Alvin

NRS Baybrook NRS Bearcreek NRS Beaumont NRS Conroe NRS Deerpark NRS Gulfgate NRS Houston NRS Katy

NRS Lafayette NRS Lufkin NRS Pasadena NRS Spring NRS Stafford

NRS Tomball

NRD Indianapolis NRS Auburn NRS Aurora NRS Bedford NRS Columbus NRS Crawfordsville

NRS Danville NRS Florence NRS Greenwood NRS Indv North NRS Maysville NRS Muncie NRS Shelbyville NRS Terre Haute

NRS Xenia NRD Jacksonville NRS Bainbridge NRS Albany NRS Marianna NRS Tallahassee NRS Tifton NRS Ocala

NRS Valdosta NRS Waveross NRS Hinesville NRS Brunswick **NRD Kansas City**

NRS Blue Springs

NRS Gladstone NRS Leavenworth NRS Overland Park NRS Independence NRS Pittsburg NRS St. Joseph NRS Tulsa East NRS Enid NRS Hutchinson NRS Stillwater NRS Hays NRS Topeka

NRD Los Angeles NRS Oxnard NRS San Luis Obispo NRS Lompoc NRS Ventura NRS Palmdale NRS Lancaster

NRS W. Bakersfield NRS San Fernando NRS Ridgecrest NRS N. Hollywood NRS Simi Valley

NRS Thousand Oaks NRS Canoga Park NRS Reseda NRS Crenshaw

NRS Hawthorne NRS Culver City NRS Imperial NRS Downtown NRS South Central NRS West Covina

NRS Diamond Bar NRS Carson NRS Lakewood NRS Long Beach NRS Torrance

NRS Guam NRS Japan NRS Hilo NRS Kaneohe NRS Kapolei NRS Pearlridge

NRS Montebello

NRS Glendale NRS Hollywood NRS Santa Monica NRS El Monte

NRS Huntington Park NRS Whittier NRS Norwalk

NRD Miami NRS Fort Pierce NRS Kendall NRS Margate NRS Metro Miami NRS San Juan

NRS South Miami NRD Michigan NRS Warren NRS Detroit Central NRS Dearborn NRS Livonia NRS Mount Clemens NRS Eastpointe NRS Sterling Heights NRS Madison Heights NRS Bay City NRS Mount Pleasant NRS Cadillac

NRS Tryerse City

NRS Ludington

NRS Grand Rapids

NRS Gaylord NRS Grand Blanc NRD Minneapolis NRS Bloomington NRS Brainerd

NRS Burnsville NRS Cambridge NRS Escanaba NRS Green Bay NRS Madison NRS Midway

NRS North St. Paul NRS Rhinelander NRS Rochester NRS St. Cloud

NRS West Bend NRS West St. Paul NRS Willmar

NRD Montgomery NRS Greenwood NRS Ridgeland NRS Gulfport NRS Laurel NRS Saraland NRS Enterprise NRS Montgomery NRS Prattville NRS Meridian

NRS Anniston NRS Eastwood NRS Gadsden

NRD New England NRS Bangor NRS Waterville NRS Manchester NRS Southbridge NRS Woonsocket

NRS Naples NRD Nashville NRS Clarksville NRS Columbia NRS Dalton NRS Decatur NRS Florence NRS Frankfort NRS Guntersville NRS Huntsville NRS Knoxville

NRS Richmond NRS Tullahoma NRD New Orleans NRS Hammond NRS West Monroe NRS Monroe NRS Eldorado

NRS Lexington

NRS Owensboro

NRS Gretna NRS Chalmette NRD New York NRS Bayridge NRS Brooklyn NRS Kings Plaza NRS East Orange NRS Flatbush NRS Freehold

NRS Hackensack NRS Harlem NRS Fordham NRS Melrose NRS Lindenhurst NRS Long Island City NRS North Bergen NRS Elmhurst NRS Jamaica

NRS Paterson NRS South St. Seaport NRS Jersey City NRS Washington

NRS Freeport NRD Omaha NRS Bemidji NRS Sioux Falls NRS Lincoln

NRS Bellevue NRS South Ridge NRS Dubuque NRD Phoenix

NRS Albuquerque NRS Ahwatukee NRS Bell Canyon NRS Christown NRS Desert Sky NRS Farmington

NRS Flagstaff NRS Four Hills NRS Gallup NRS Hobbs NRS Las Cruces

NRS Marana NRS Mesa NRS Metro Center

NRS Paradise Valley NRS Prescott NRS Saguaro Valley NRS Scottsdale

NRS Showlow NRS Superstition NRS Tempe NRS Tucson

NRD Pittsburgh NRS Meadowbrook NRS Uniontown NRS Washington NRS Franklin NRS Dubose NRS Greensburg

NRS Allentown NRS Bloomsburg NRS Lewistown NRS Cumberland NRS Whitehall NRS Pottsville

NRS Reading **NRD** Portland NRS Albany NRS Beaverton NRS Bend NRS Grants Pass

NRS Gateway NRS Gresham NRS Milwaukie NRS Newport NRS Pocatello

NRS Roseburg NRS Salem NRS Salmon Creek NRS Sandy NRS Vancouver

NRD Raleigh NRS Asheville NRS Hendersonville NRS Sylva NRS Asheboro NRS Carv NRS Fayetteville NRS Greenville

NRD San Antonio NRS New Braunfels NRS Cross Roads

NRS Hollywood Park NRS El Paso Central NRS El Paso East NRS Sweetwater NRS Kerrville NRS San Antonio College NRS Killeen NRS Marble Falls NRS North Corpus Christi NRS Del Rio NRS Southeast San Antonio NRS El Paso West

NRS Weslaco NRD San Diego NRS Anaheim NRS Bullhead City NRS Chula Vista NRS Clairemont NRS College Grove NRS Corona NRS Costa Mesa NRS El Cajon NRS El Centro NRS Escondido NRS Fontana

NRS Fullerton NRS Hemet NRS Henderson NRS Imperial Beach NRS India NRS Las Vegas NRS Las Vegas North NRS Mission Viejo NRS Moreno Valley NRS Mira Mesa

NRS National City NRS Oceanside NRS Orange NRS Poway NRS Riverside NRS San Bernardino NRS Santee NRS Temecula NRS Upland NRS Victorville

NRS Yuma NRD Seattle NRS Coeur D'Alene NRS Sandpoint NRS Wenatchee

NRS Vista

NRS Lewiston NRS Wala Walla NRS Helena NRS Soldotna NRS Bozeman

NRD St. Louis NRS Carbondale NRS Charleston NRS Clarksdale NRS Corinth NRS Decatur NRS Effingham NRS Farmington NRS Florissant NRS Jacksonville NRS Jefferson City NRS Litchfield NRS North Memphis NRS Oxford

NRS Paducah

NRS St. Peters

NRS South Memphis

^{*}Italic lettering denotes previous FY01 winners.

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